

# Regulations for export of seafood from third countries

Tyumen, 26 August 2010

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***Eurofish***  
**INTERNATIONAL ORGANISATION**

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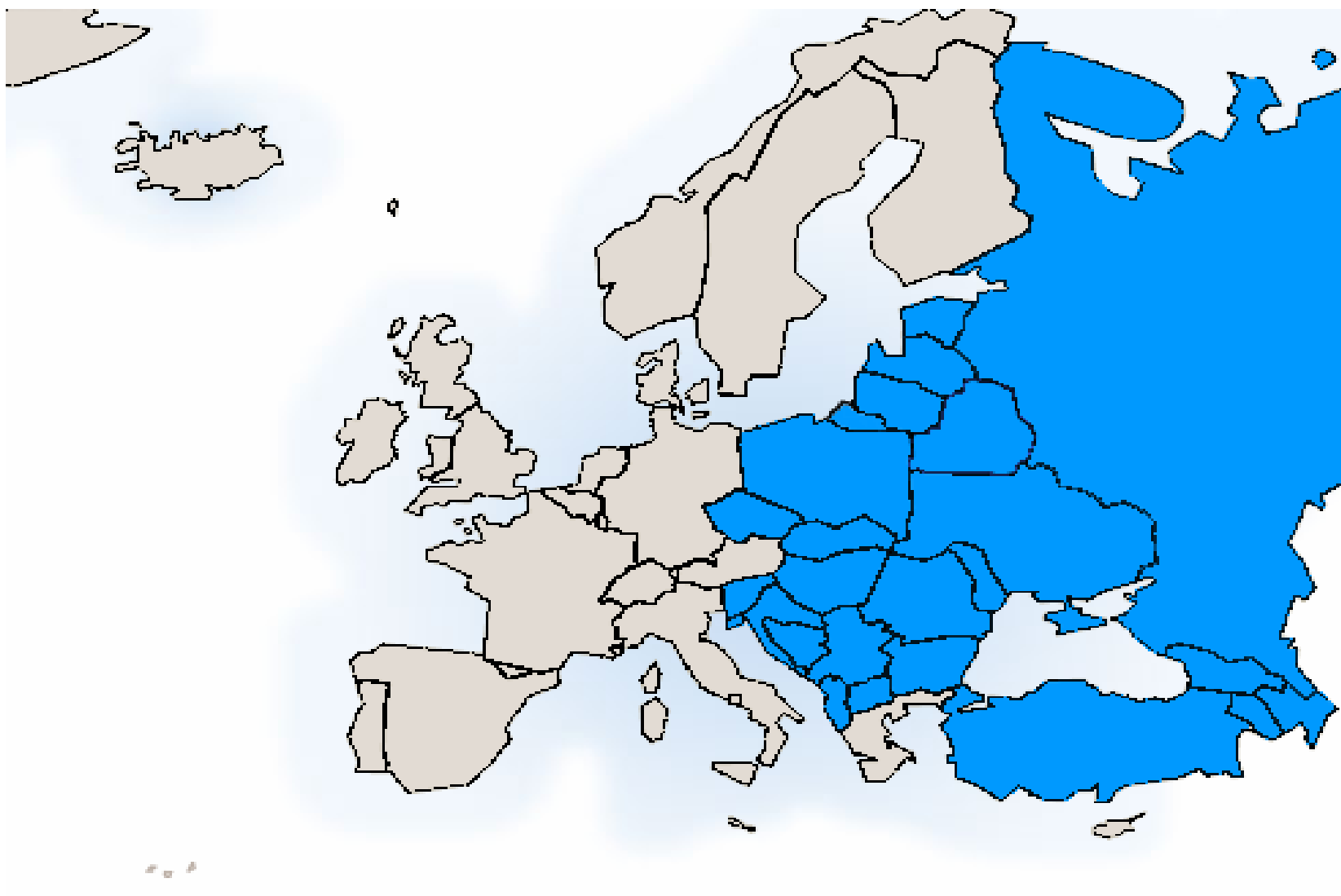
# Focus on the EU

- 27 countries with nearly 500 million people
- Huge variety:
  - coastline vs landlocked
  - low vs high fish consumption  
(3.9 – 59.3 kg/capita/year)
  - different degrees of development  
(US\$ 11,500 – 78,000 GDP/capita)
- Heterogeneous

## Focus on the EU *continued*

- **27 EU Members:** Austria, Belgium, **Bulgaria**, Cyprus, **Czech Republic**, Denmark, France, **Estonia**, Finland, Germany, Greece, **Hungary**, Ireland, Italy, **Latvia**, **Lithuania**, Luxemburg, Malta, Netherlands, **Poland**, Portugal, **Romania**, **Slovenia**, **Slovakia**, Spain, Sweden, UK

# Focus on Central and Eastern Europe



Source: Lonely Planet

## Focus on CEE *continued*

- Important evolution over the past 5 years:  
10 new member countries in the EU
  - economic stability, free trade flow, access to EU fisheries structural funds
- Different degrees of evolution between countries (GDP/capita US\$ 2,300 – 27,900)
- Positive GDP growth for 2011
- Fast recovering from recession

## Focus on CEE *continued*

- **10 EU Member States**
- **3 EU Candidates:** Croatia, Macedonia, Turkey
- **4 EU Potential – Other Balkan** (Albania, Bosnia and Herzegovina, Montenegro and Serbia)
- **The CIS** (Commonwealth of Independent States): Armenia, Belarus, Moldova, Russia, Ukraine, etc

## Focus on CEE *continued*

### Trade with the EU *2009 Figures*

- The EU is the most important market for CEE fish exports: €1.5 billion
- Largest intra-EU exporter is Poland: €536 million
- Fastest growing EU suppliers: Croatia, Latvia, Lithuania, Poland and Turkey
- Drop in Russian exports to the EU (€268 million from €357 mln in 2006)



# Key Elements of the EU System

- **Directorate General for Health and Consumer Protection (DG SANCO)**
  - includes the **Food and Veterinary Office (FVO)**, Dublin, Ireland
- **European Food Safety Authority (EFSA)** Parma, Italy

Also

- DG AGRI – Agriculture and Rural Development
- DG MARE – Maritime Affairs and Fisheries



# Key Elements of the EU system

*continued*

Pre-requisite:

- Recognition of the national Competent Authority (CA)
- Countries **must have** a credible CA responsible for inspection and controls

# Key Elements of the EU system

*continued*



- CA provides the EU with a list of approved establishments
- CA guarantees companies' continued compliance with EU requirements
- CA is checked by the FVO to see if they are doing the job and to establish confidence

# Key Elements of the EU system

*continued*

- Live fish and bivalve molluscs (must fulfil relevant animal health standards)
- Relevant hygiene and public health requirements are met (structure of vessels, processing establishments, freezing and storage)
- Approved production areas for bivalves and close monitoring to exclude contamination with marine biotoxins
- Aquaculture products - control plan on heavy metals, contaminants, residues of pesticides and veterinary drugs (yearly renewal)

# Key Elements of the EU system

*continued*

- **Equivalence** – legislation in the third country must match that used in the EU
- **Compliance** - how countries/companies prove that they have done what they are supposed to
- **Harmonisation** - bringing together all the legislation across the EU

# Focus on EU Regulations

## **Regulation 178/2002 – the Food Law**

- general principles and requirements
- compliance or equivalence
- responsibility of food importers

## **Directive 97/78**

- principles governing the organisation of **veterinary checks on products entering the Community** from third countries

## **Regulation 882/2004**

- on **official controls** performed to ensure the verification of compliance with feed and food law, animal health and animal welfare

# Focus on EU Regulations *continued*

## Regulation 852/2004

- on the **hygiene of foodstuffs**, including obligations of food business operators in third country

## Regulation 853/2004

- **specific hygiene rules** for food of animal origin including obligations of EU importers

## Regulation 854/2004

- specific rules for the organisation of **official controls** on products of animal origin intended for human consumption

# Focus on EU Regulations *continued*

## Directive 2002/99

- the **animal health rules** governing the production, processing, distribution and introduction of products of animal origin for human consumption

## Regulation 2074/2005

- **implementing measures** for certain products under Regulation 853/2004 and for the organisation of official controls under Regulation 854/2004 and Regulation 882/2004, derogating from Regulation 852/2004 and amending Regulations 853/2004 and 854/2004

## Regulation 2073/2005

- on **microbiological criteria** for foodstuffs



# Focus on EU Regulations *continued*

## Regulation 2406/96

- marketing standards for certain **fishery products** (freshness, size, grading)

## Regulation 2065/2001

- rules for the application of Regulation 104/2000 regarding **informing consumers about fishery and aquaculture products**

## Regulation 2006/88 (implemented by Regulation 1251/2008)

- animal health requirements for **aquaculture animals and products** and on the prevention and control of certain diseases; conditions and certification requirements for import and placing on the EU market

# Your Guide

- General guidance on EU import and transit rules for live animals and animal products from third countries

<http://ec.europa.eu/food/international/trade/>

[http://exporthelp.europa.eu/index\\_en.html](http://exporthelp.europa.eu/index_en.html)

# Your Guide - *continued*

The screenshot shows a Windows Internet Explorer browser window displaying the 'External Trade - Export Helpdesk' website. The browser's address bar shows the URL [http://exporthelp.europa.eu/index\\_en.html](http://exporthelp.europa.eu/index_en.html). The website's main content area features a blue background with a faint image of a fish and the text 'EXPORT HELPDESK for developing countries'. A navigation menu at the bottom of the main content area includes links for 'About the Export Helpdesk', 'Requirements and Taxes', 'Import tariffs', 'Preferential arrangements', 'Trade statistics', 'Links', and 'What's New'. The footer contains links for 'Contact', 'Privacy Statement', 'Important Legal Notice', and 'A Service Provided by EUROPEAN COMMISSION, TRADE'. The browser's status bar at the bottom indicates 'Internet' and '100%' zoom.

External Trade - Export Helpdesk - Windows Internet Explorer

[http://exporthelp.europa.eu/index\\_en.html](http://exporthelp.europa.eu/index_en.html)

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External Trade - Export Helpdesk

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## EXPORT HELPDESK

for developing countries

The Export Helpdesk is an online service, provided by the European Commission, to facilitate market access for developing countries to the European Union. This free and user-friendly service provides relevant information required by developing country exporters interested in supplying the EU market.

About the Export Helpdesk Requirements and Taxes Import tariffs Preferential arrangements Trade statistics Links What's New

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Internet 100%

# Your Guide - continued

External Trade - Export Helpdesk - Windows Internet Explorer

http://exporthelp.europa.eu/tdapp/taxes/MSServlet?action=output&prodLine=608&simDate=20100801&mode=specificRequirements&taricCode=03021120&partnerId=RU&reporterId=DK&nomenCmd=View&status=null

diadromous fishes

External Trade - Export Helpdesk

0302 11 --Trout (*Salmo trutta*, *Oncorhynchus mykiss*, *Oncorhynchus darki*, *Oncorhynchus aguabonita*, *Oncorhynchus glaei*, *Oncorhynchus apache* and *Oncorhynchus chrysogaster*)

0302 11 10 ---Of the species *Oncorhynchus apache* or *Oncorhynchus chrysogaster*

0302 11 20 ---Of the species *Oncorhynchus mykiss*, with heads and gills on, gutted, weighing more than 1,2 kg each, or with heads off, gilled and gutted, weighing more than 1 kg each

0302 11 80 ---Other

**Specific requirements for 03021120**

<input type="checkbox"/> Control of residues of veterinary medicines in animals and animal products for human consumption	EU/DK
<input type="checkbox"/> Control on illegal fishing	EU/DK
<input type="checkbox"/> Health control of fishery products intended for human consumption	EU/DK
<input type="checkbox"/> Health control of fishery products not intended for human consumption	EU/DK
<input type="checkbox"/> Labelling for fishery products	EU/DK
<input type="checkbox"/> Products from organic production	EU/DK

**Internal Taxes**

VAT	Excise
25%	-

Latest Revision Date (dd/mm/yyyy): 01/07/2010      Latest Revision Date (dd/mm/yyyy): 01/07/2010

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**Overview**

<input type="checkbox"/> Overview of Import Procedures	DK	<input type="checkbox"/> VAT	DK
		<input type="checkbox"/> Other	DK

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**INPUT FORM**

Product Code: 03021120  
[Browse or Search.](#)

Origin Country: Russian Federation

Destination Country: Denmark

Contact Privacy Statement Important Legal Notice EUROPEAN COMMISSION, TRADE

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# Who is EUROFISH

## [www.eurofish.dk](http://www.eurofish.dk)

- Information, advice and training to Central and Eastern Europe (CEE) focusing on trade and markets, fish processing and aquaculture
- 13 Member Countries: Albania, Bulgaria, Croatia, Denmark, Estonia, Italy, Latvia, Lithuania, Norway, Poland, Romania, Spain and Turkey

# What We Do

- **Publications** (EUROFISH Magazine) and Dissemination of Information (Market Reports, guide books for the industry)
- **Advertising and promotions**
- **Projects:** industry, trade and markets, aquaculture, seafood safety and quality assurance

# EUROFISH Magazine

www.eurofishmagazine.com ISSN 1868-5943

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- Leading fishery and seafood magazine
- Promotes industry and events in EUROFISH member states
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- Features on countries, aquaculture, trade, technology, processing

# [www.eurofishmagazine.com](http://www.eurofishmagazine.com)

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**FAO issues new fact sheets on cultured aquatic species**  
The Fisheries and Aquaculture Department of the Food and Agriculture Organization has released a CD with fact sheets on 50 cultured aquatic species. The fact sheets are written in simple technical language and foc...

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Launched in 1997, Eurofish Magazine has become Europe's most respected and widely distributed fisheries magazine. Published in English six times a year, the magazine provides comprehensive coverage of the trade, processing, and aquaculture sectors. Among the issues addressed are globalisation, illegal fishing, the consequences of global warming, sustainability, and organic labelling. Each issue of the magazine also features news, country reports, in-depth market analysis, technology and equipment reviews, and species profiles. [Click here to receive the Magazine.](#)

- Portal for our and CEE products and services
- Promotion of the Region – including Member Countries
- Customer relationships through Newsletters





# Guidebooks

Guide to Recirculation  
Aquaculture **soon in Russian!**

Handbook for Sustainable  
Aquaculture

Guide to Packaging  
Technology for Seafood  
Value-addition

Guide to Seafood Hygiene  
Management

Guide to Traceability

Sustainability and Quality  
Assurance in the Seafood Sector  
**pipeline**



# GLOBEFISH Publications

Commodity Updates

European Price Report

FIN Market Reports

GLOBEFISH  
Research Programme

# Advertising and Promotion

- Fish international, Bremen
- North Atlantic Seafood Forum, Oslo
- European Seafood Exposition, Brussels
- Future Fish Eurasia, Izmir
- Conxemar, Vigo
- Interfish, Moscow



Your marketplace for  
fish & seafood in Germany



# Projects



## Key areas

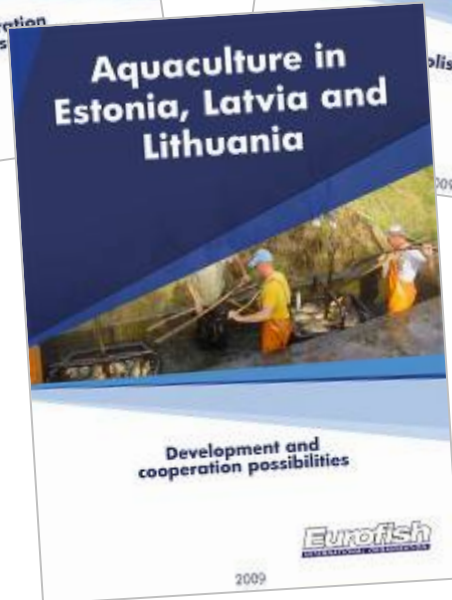
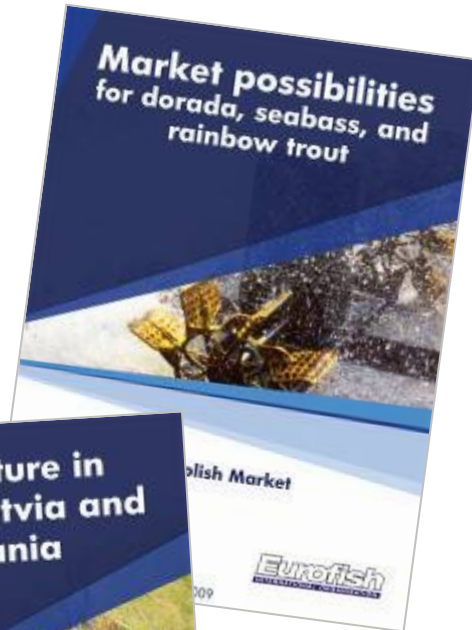
- Industry, trade and markets
- Aquaculture
- Seafood safety and quality assurance
- Dissemination of information

## Activities

- Market and sector studies and surveys
- Workshops and conferences
- Training
- Promotions
- B2B meetings

# Projects - *continued*

## Studies: industry, trade and markets



Fish industry in Turkey

Market opportunities for dorada, seabass and rainbow trout in Poland

Aquaculture in Estonia, Latvia, Lithuania

# Projects - *continued*

## Workshops

- Implementation of marketing standards
- Recirculation Technologies
- Certification, traceability and market demands
- WTO and Fisheries

### FAO and EUROFISH Regional Workshop

Kiev, Ukraine, 29 – 31 March 2010



# Projects - *continued*

## Trade development



- Business to Business (B2B) Meetings between Spanish, Russian and three Baltic States
- Partner: Spanish Government - International Aquaculture Plan
- Location: Russia

# In-House Expertise

- Catch handling and chain management with focus on quality assurance and traceability
- Trade and marketing
- Dissemination of information
- IT enabled services and database management





# Networking and Partnership



- International and bilateral donors, governments, associations, private companies
- Project cooperation with member countries and potential new member countries
- Strengthen communication with member countries
- Building on the existing relationships with FAO and partners



# FISH INFONetwork



Thank you for your attention



Questions?

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